

# DESIGN-BUILD COMPARISON

Shopping for the right designer, builder, or architect can be an overwhelming task. In this chart we have made it easier to compare service, quality, and capabilities of leading remodelers in San Diego—and what to expect from the industry overall.

SERVICE, QUALITY, AND CAPABILITIES	TOP HOME REMODELERS	INDUSTRY STANDARD	LARS
Concierge Level Service	—	—	Included
Project Consultants Who Understand Women Most Often Lead The Home Improvement Process	Heavily Market To Men	Heavily Market To Men	Yes—Communicate Well With Everyone
Strong In Maintaining Relationships	Yes	Poor	Yes
Contemporary Appliance & Fixtures Design Center	Limited	None	Comprehensive
In-House Appliance Experts	—	—	Yes
Dealer Of Major Home Brand Appliance Fixtures	—	—	Yes
Construction and Design Plans	Good	3rd-Party	Most Complete In The Industry
Take The Time To Understand The Way You Live, And Then Designing Accordingly	—	—	Yes—Attentively
Dedicated In-House Interior Designers	Some	—	Yes—Highly Accessible
Architectural Renderings With 3-D Virtual Tour	Some	Some	State-Of-The-Art
Capable Of Building Over 20 Styles Of Homes	Yes	Limited	Yes
Home Furnishings	Some	—	Yes
Standards Of Screening For Design Build Team	Questionable	Questionable	Highest Standards
Your Own 8-Person Collaborative Team With Dedicated Project Consultant	3-4 Person Teams	—	Yes—Only Lars
Number Of Jobs Per Team	10-15	—	4-6
Meet With Project Manager Once Per Week	Inconsistent	Inconsistent	Yes
Project Time-line Milestones	Inconsistent	Inconsistent	Always On Time
Transparent Logs Uploaded Daily	Inconsistent	—	Yes
Accountability All Under One Roof	Some	—	Yes
In-House Estimating & Purchasing	Some	—	Yes
Back Office Support	Good	Some	Full-Service
Remodel Includes Carpet & Paint	Additional Cost	Additional Cost	Included
Quotes Include Appliances & Fixtures	Additional Cost	Additional Cost	Included
Average Cost Overruns	25% Overruns	60% Overruns	4.8% Overruns
Probability of Completing The Job On Time	Average	Low	High
Warranty On Craftsmanship	Some	1 Year	2 Years
Over 15 Years Experience In-House Design Build	Some	Some	Yes
Say What We Mean, Mean What We Say	Inconsistent	Poor	We Live By It.